

## FINANCE UNITED: Impact Investors, financial service providers, and the SDGs

**Opening Remarks** 

Edgardo Pérez – FGE Guatemala, IMF

30 September 2022









## Applications and Digital Platforms

## Operational efficiency



#### **Electronic Agenda**

Visitor management, Programming of activities



## **GDS SYSTE** M

#### **Credit Origination** Filling of application and

collection data in front of the client



## **Tracking**

App for geolocation of promoters



Platform for control of collection procedures



#### **Credit Factory**

Digital platform for credit policies

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#### **Customer Experience**



Buy and sell using the cell phone

**Génesis** 

App

**Contains** 

information

and customer

tools



**Digital Education** 

**Génesis Supplies** 

Online App

Crédit



### App Cajas de

**Service Optimization** 

**CRM** 





Collection, platform for receiving payments and other transactions



## Referrals

Digital platform for allies to refer



**Digital platform** where our clients can refer prospects



#### **E-Wallet**

Facilitate multiple transactions by cell phone



#### **ATM**

Service payments, cashout, cashin













#### **FAMILY DEVELOPMENT PATHWAY**









210,292 Active Insurance **Policies and Assistances** 

**MEDICAL DAYS** 



## **SEGMENTATION**







**Productive Supply** Chain

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# SOMOS FAMILIA





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